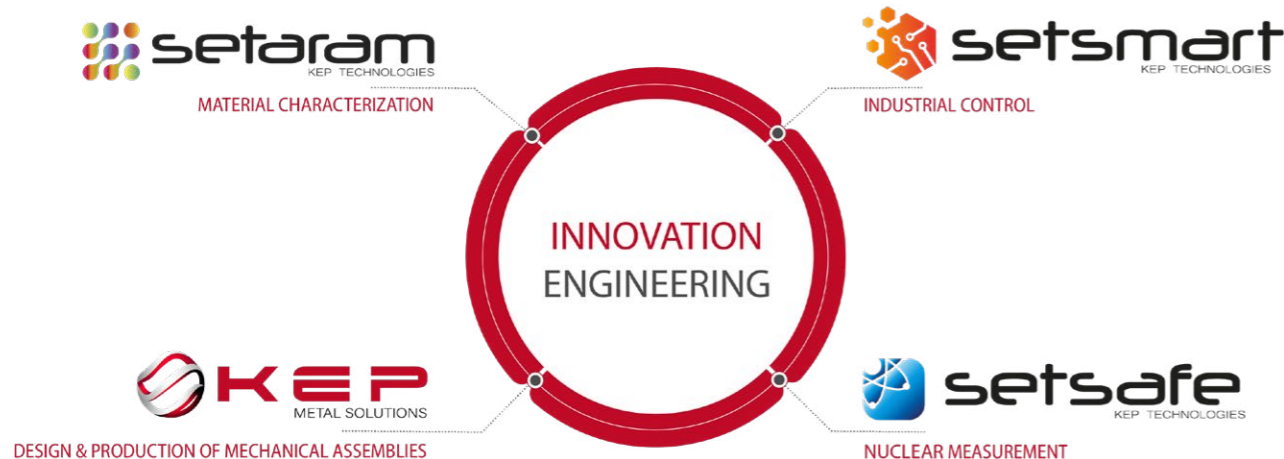




OUR FINANCING SOLUTIONS IN  
PARTNERSHIP WITH GRENKE

**KEP Technologies** is a family owned, innovative, diversified and international industrial group. We are focused on four activities / brands: the design and manufacture of mechanical assemblies (**KEP METAL SOLUTIONS**), materials characterization (**SETARAM**), industrial control (**SETSMART**) and nuclear measurement (**SETS SAFE**).

Our strong capacity for innovation combined with our long experience in engineering enables us to support our customers, industrial groups and research institutes in the implementation of reliable, qualitative and economically efficient solutions. All of our solutions are deployed around the world in a variety of markets.



## Who is GRENKE?

GRENKE has a leading position in the rental financing market. The company has a global reach and is present in 32 countries offering a wide range of services. In addition to the financial leasing of computer equipment, GRENKE now offers financing for many other equipment: KEP Technologies instruments have received GRENKE's approval for facilitated financing.

## What's the offer?

A flexible financing offer:

- **STANDARD CONTRACT:** With the classic contract, get ahead of your competitors and stay flexible by renting state-of-the-art equipment at an affordable price.
- **MASTER LEASE AGREEMENT :** Do you rent regularly? If so, you could make significant savings by signing a Master Lease Agreement with GRENKE and thus benefit from preferential conditions starting from 500 euros of investment.

## Why choose a leasing solution?

Financial leasing is an operating expense in the income statement (account 613: rental). Off-balance sheet, this method of acquisition offers the following advantages:



### Diversify your funding sources

*Financial leasing is a method of acquisition. It is a source of financing not to be neglected. You increase your purchasing power*



### Control your budget

*From 12 to 63 months, you choose your rental period. From the beginning to the end of the contract, you know the amount of your leasing fees and you control your budget.*



### Preserve your cash flow

*You smooth the investment over time. Zero VAT advance. Use your cash to invest in your core business.*



### Reduce your indebtedness

*Financial leasing is recorded in your company's income statement. It is an operating expense that has no impact on your balance sheet or your debt ratio.*



# THE GRENKE FINANCING OFFER

## The lease contract

With the classic contract solution \*, you just have to choose the initial duration of your rental contract. What do you have to gain from it? The peace of mind necessary to carry out your projects, small monthly payments for your investments and new equipment that has proven itself. You will have the freedom to choose the length of your rental contract (from 12 to 63 months) and the privilege of owning the equipment at the end of it : KEP Technologies will study with you a possibility of repurchasing the equipment rented at the end of the contract.

### How does it work?



\* Subject to acceptance of your file by GRENKE

The + : To conclude your rental contract with GRENKE, a smartphone and an internet connection are sufficient. The GRENKE eSignature allows you to electronically sign your documents. This saves you valuable time that you can devote to your ideas and clients.



For the purchase of equipment, it is possible to benefit from a Master Lease Agreement. For more information, please contact GRENKE directly.

### What are the main steps ?

- 1 Contact your nearest KEP Technologies sales representative.
- 2 Together, find the solution that meets your needs (technical and financial), simply and in a personalized way. Your sales representative will then make you a tailor-made offer. You just have to validate it.
- 3 Sign a financing contract with GRENKE via a simple and secure process, wherever you are, digitally, by eSignature.
- 4 installation and maintenance will be handled by KEP Technologies. Once the above steps are complete, enjoy your instrument over a 12 to 63 month rental period.



**Flexible**  
For a period of 12 to 63 months



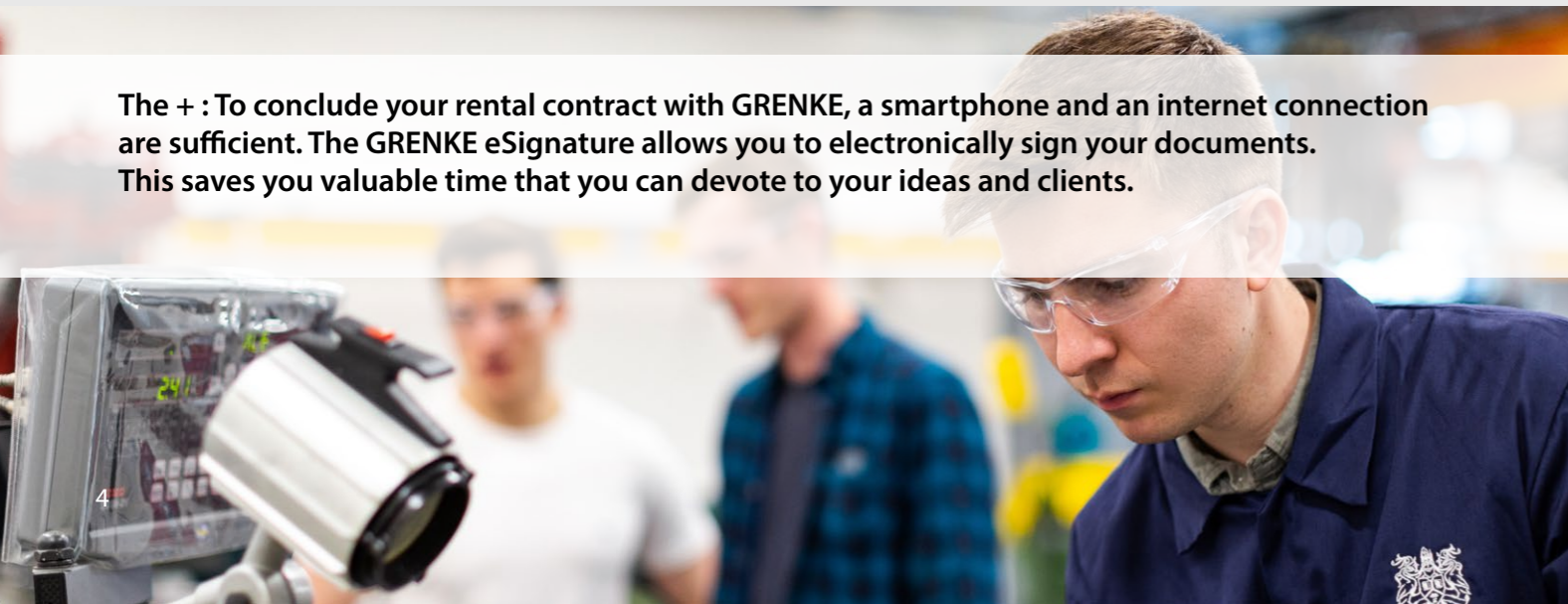
**Up to date**  
Thanks to rental, benefit from an instrument that perfectly meets your needs.



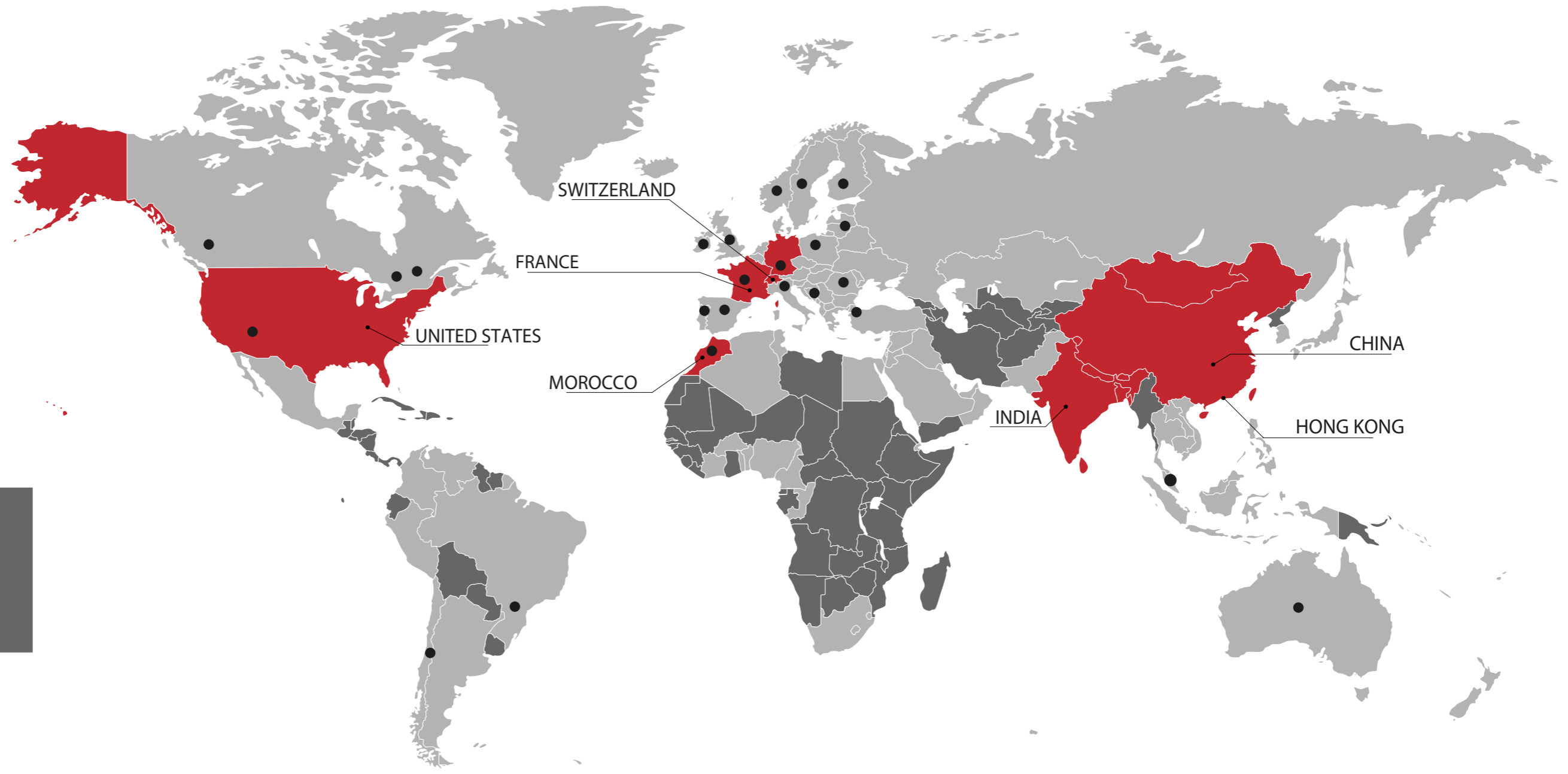
**Attractive**  
Fixed monthly payments : Affordable and easy to plan.



**Individualized**  
Benefit from a tailor-made financial leasing solution



# AN INTERNATIONAL PRESENCE



- KEP Direct Presence
- Sales Representation
- GRENKE Presence (where leasing is available)

## Our regional contact points :

AMERICA  
**SETARAM INC**  
 +1 908 262 7060  
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